

HG TECHNOLOGY



1. The Challenge

Leadiant GmbH, a Munich-based pharmaceutical company specializing in rare disease drugs for the European Union, needed a modern online solution for storing and managing their files. Their existing office-bound file server was no longer suitable, and they required an online data storage system to better handle contract management. Additionally, they faced the challenge of transitioning between support companies, requiring a seamless transfer of operations.

2. The Approach

HG Technology worked closely with Leadiant GmbH to implement SharePoint Online as their new document and data management system.

One key development was a contract management system featuring a color-coded status indicator, providing a quick visual representation of contract statuses.

This system was also integrated with securely stored legal agreements for easy access and streamlined management.

4. The Feedback

Andreas Koch, Medical Director at Leadiant GmbH, praised HG Technology for delivering a multi-language (English and German) system and providing continuous support throughout the transition between support companies. The company was particularly satisfied with the tailored contract management solution, which improved visibility and efficiency in handling legal agreements.

3. The Outcome

The implementation of SharePoint Online successfully modernized Leadiant GmbH's document storage and contract management processes. The new system enabled efficient data organization, improved accessibility, and enhanced security. The tagging-based approach improved searchability and usability across departments. The contract management system provided a structured and intuitive method for tracking agreements, ensuring better compliance and oversight.