

HG TECHNOLOGY



WINSTON GROUP



1. The Challenge

The Winston Group, a property investment and development company, faced a challenge with the manual transfer of data between their agent's management system (Qube Property Management) and their finance system (Sage Accounting). The company's rapid growth made this process increasingly complex and time-consuming for their accounting team.

2. The Approach

HG Technology collaborated closely with The Winston Group's operational team and software vendors to design a bespoke solution. The new system automated the data transfer process between Qube Property Management and Sage Accounting, using an extraction process that allowed the agent to verify the data before it was imported into the finance system.

4. The Feedback

Mita Shah, Accountant at The Winston Group, shared her satisfaction: "A great solution that allowed all parties to keep their legacy systems while transforming the effectiveness of our internal processes."

3. The Outcome

The automation of the data transfer has saved The Winston Group two days of accountant time every month. It also improved data accuracy and freed up the accountant's time to focus on more value-added tasks, ultimately boosting operational efficiency.

