

# HG TECHNOLOGY



WK NOWLAN  
REAL ESTATE ADVISORS

## 1. The Challenge

WK Nowlan, one of Ireland's largest integrated professional service firms, needed to implement SharePoint to help their multi-disciplinary team collaborate effectively across various real estate sectors. However, some staff had prior negative experiences with SharePoint, and the management was determined to ensure a smooth implementation without repeating past mistakes.

## 2. The Approach

HG Technology worked closely with WK Nowlan's internal stakeholders to fully understand the business and its needs. By combining new techniques with insights from staff who had previous experience with SharePoint, HG Technology avoided common pain points. Staff members contributed directly to the design, configuration, and training of the SharePoint solution, ensuring the system was tailored to their requirements.

## 4. The Feedback

Killian O'Higgins, Managing Director at WK Nowlan, praised HG Technology's approach: "HG Technology worked closely with our internal stakeholders to understand our business. That, combined with their considerable experience, delivered a very successful implementation for us."

## 3. The Outcome

The implementation of SharePoint was successful, meeting the business's needs and ensuring smooth collaboration across the firm. The hands-on involvement of staff during the process led to faster adoption and more effective use of the system throughout the company.