# HG TECHNOLOGY hibernia

## 1. The Challenge

Hibernia REG lacked a system to manage and maintain tenant correspondence, leading to inefficiencies when it came to sharing important data. Without a centralised platform, tracking tenant communications was challenging, impacting productivity.

## 2. The Approach

HG Technology developed a bespoke tenant correspondence system tailored to Hibernia REG's needs. The solution utilised Power Apps for seamless creation and management of tenant correspondence and SharePoint for secure data storage. This ensured a structured and efficient way to handle communications across the organisation.

#### 4. The Feedback

"We have been using the Tenant Correspondence application as a CRM tool, and our experience so far has been very positive. From the outset, the application stood out for its simplicity and ease of use. The intuitive design meant that very little training was required for new users. Overall, Tenant Correspondence has proven to be a reliable and efficient tool that supports our CRM needs with minimal complexity. We're very pleased with both the application and the responsiveness of the development team."

Kelly McSorley, Operations

#### 3. The Outcome

Hibernia REG now benefits from an organised, streamlined, and secure system for managing tenant correspondence. The new platform enhances data accessibility, collaboration, and efficiency, allowing team members to easily track and share communications, improving overall operational effectiveness.



# HG TECHNOLOGY hibernia

## 1. The Challenge

Hibernia REG were managing their occupancy data reporting manually using large, complex, problematic Excel spreadsheets. This approach was inefficient and time-consuming, creating challenges in data accuracy and accessibility. They required a secure, seamless, and time-efficient system to streamline their occupancy data management and reporting.

# 2. The Approach

HG Technology developed a customised digital solution that replaced manual spreadsheets with a secure and automated system. The solution utilised Power Automate to help handle the bulk of data loading from their building access control systems, Power Apps for intuitive data entry, SharePoint for centralised and secure data storage, and Power Bl for real-time reporting and insights. This integration ensured a structured and efficient data management process.

#### 4. The Feedback

"Before, our team spent several days each month manually compiling data from multiple Excel files... This process was time-consuming but also prone to errors. Automating the data loading and centralising storage has saved us a lot of time and effort. We've seen a clear drop in manual work and fewer mistakes. The use of Power BI for real-time reporting has also made a big difference. The visuals are clean and well-structured, allowing us to quickly identify trends, anomalies, and occupancy patterns across buildings... Overall, this upgrade has been a game-changer for our operations team." - Vanessa Fuentes Operations

# 3. The Outcome

The new system significantly reduced manual workload, saving the operations team days of work each month. With improved accuracy, accessibility, and security, Hibernia REG now benefits from a streamlined and scalable occupancy data management system, enhancing overall efficiency.





# HG TECHNOLOGY hibernia

# 1. The Challenge

Hibernia REIT, an Irish real estate investment trust, sought to improve their environmental, health, and safety (EHS) management system. They needed to simplify the creation of incident forms, enhance the accuracy and organisation of their data, and streamline file storage to ensure documents were easy to locate. A more efficient system was required to improve collaboration and ensure compliance with EHS standards.

# 2. The Approach

HG Technology partnered with Hibernia REIT to redesign their EHS system. The project included reorganising file storage, creating new document libraries with tailored security, and implementing live data lists integrated with other SharePoint systems. Automation workflows were developed to simplify form generation, automatically store documents in tagged locations, and generate hyperlinks for quick access and editing. HG Technology maintained continuous communication with Hibernia to ensure the solution met their evolving needs.

#### 4. The Feedback

"HG Technology really understood what we needed to improve and offered suggestions for other areas of development. We now have a highly effective way of managing our EHS information."

– Emma Lepretre, Operations & Data Manager

#### 3. The Outcome

The new system streamlined EHS processes, enabling Hibernia to easily create and manage documents with improved accuracy and accessibility. The solution was praised by external auditors, BSI Group, as the best EHS system they had seen on SharePoint.



